

## In 2010/11 What will your Membership Subscription cost?

Subscriptions are calculated as a % of your annual leisure marine turnover with a minimum subscription of £200 (before discounts).

### 2010/11 Subscription Calculation Table:

<i>Band</i>	<i>Turnover</i>	<i>Multiplier</i>	<i>Min Sub Boat Show Exhibitor</i>	<i>Min Sub Non Exhibitor *</i>
A	up to £99,999	0.00325	£200	£200
B	£100K - £199,999	0.0031	£325	£260
C	£200K - £399,000	0.0027	£620	£496
D	£400K - £599,999	0.00215	£1,080	£864
E	£600K - £999,999	0.001725	£1,290	£1,032
F	£1M - £1,999,999	0.0011	£1,725	£1,380
G	£2M - £3,999,999	0.00085	£2,200	£1,760
H	£4M - £5,999,999	0.000675	£3,400	£2,720
I	£6M - £9,999,999	0.00045	£4,050	£3,240
J	£10M - £14,999,999	0.00035	£4,500	£3,600
K	£15M - £24,999,999	0.00022	£5,250	£4,200
L	£25M - £39,999,999	0.00015	£5,500	£4,400
M	£40M +	0.00011	£6,000	£4,800

\* A 20% discount is applied where members have not exhibited at either Tullett Prebon London or PSP Southampton Boat Show in the last 12 months subject to paying the minimum band subscription

**Associate Members** will pay an annual fee of £200 plus vat

### 2010 BMF Payment Deadlines for Existing Members

- \* 30 June For Direct Debit payment please return your instruction  
To take advantage of your prompt payment discount of 2.5%
- \* 31 July To prevent suspension of membership (unless paying by Direct Debit)
- \* 31 August To prevent cancellation of membership (unless paying by Direct Debit)  
To prevent loss of PSP Southampton 2010 Boat Show Discount

### New Members

Qualify for Boat Show discounts if prorata or annual invoices are paid in full before the published deadlines. Please contact the Sales Team or see our website [www.britishmarine.co.uk](http://www.britishmarine.co.uk) for details.

### Subscription surcharge

A 12.5% subscription surcharge pertaining to the 2009/10 membership period will be charged during 2010/11 where any Boat Show Discounts exceed your membership subscription by more than 8 times.

### To calculate your turnover

And see our latest up to date information please visit our website [www.britishmarine.co.uk](http://www.britishmarine.co.uk)